

Estate & Financial Planning Council of Southern New Jersey



Member of the National Association of Estate Planners and Councils

NOVEMBER 19, 2015 BREAKFAST MEETING CHANGED YOUR DOMICILE? YOUR FORMER STATE MAY DISAGREE

Thursday, November 19, 2015

NEW LOCATION

*****Laurel Creek Country Club*****

701 Centerton Rd., Mt. Laurel, NJ 08054

Speaker:

David Kuchinos, Blank Rome

Time:

8:00 am— Breakfast

8:30-9:30 am—Educational Program

The EFPCSNJ November 19, 2015 Breakfast Meeting is being Sponsored by:



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For additional Information Please see Page 7:

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REMINDER...

- ***There's Still time to Register for the November 19, 2015 Breakfast Meeting—Thursday, November 19, 2015 details on page 7***
- ***Have you renewed your EFPCSNJ Membership? If Not, Renew Today!:*** Additional information on page 5
- ***EFPCSNJ Member Get a Member Program:*** page 4
- ***Mark Your Calendars!*** EFPCSNJ 2015-2016 Meeting Schedule on page 3



LETTER FROM THE PRESIDENT

Dear Council Members:



Cool weather arrived pretty much on schedule, Halloween is behind us and Thanksgiving is just a week away!

We have a terrific program scheduled for Thursday 11/19 at Laurel Creek CC entitled "Changed Your Domicile? Your former state may disagree!" Dave Kuchinos from Blank Rome will enlighten us on the Do's and Don'ts, how the state enforce-

ments departments actually track our whereabouts, etc. If you have any doubt about why NJ makes it a priority to track people who have left NJ and say they live elsewhere, **be aware that NJ collected 700 Million last year from this group. Ouch!!!** Please bring a fellow professional as a guest AND one (two?) of your clients who really need to learn "How to do this the right way". Breakfast will be from 8:00-8:20; 8:20-8:30 announcements and sponsor presentations; 8:30-9:30 program. This program has been carefully arranged by Board Member Kim Dula, CPA, Friedman, LLP. Thanks Kim!

We started the year off with "the proverbial bang" on September 17th with an all star panel discussion on Business Succession. The "Babula" Case history created by Immediate Past President Yasmeen Khaleel *had it all* in it. Yasmeen, Past President Glenn Henkel, and Don DiCarlo from Wilmington Trust led a spirited discussion among all the members who had been divided up into 4 teams. Despite starting 10 minutes early we still ran out of time as we were really "into it!" Many thanks to all 3 panelists and everyone for your lively participation!

Membership Notes—Most members from last year have renewed. Thank You! We had 6 guests at the September meeting with 5 becoming new members! Great work!! Let's see if we can double the # of guests on 11/19. Please make a point of sharing all the good things happening within our Council with fellow professionals, invite them to attend on 11/19, and make sure they say YES! Both you and they will be glad you went the extra mile!

Our 2016 kick off meeting is going to be AWESOME! Please set aside the morning of Thursday, February 25, 2016. Vice President, Jamie Morgan and Yasmeen are collaborating with Samaritan Healthcare and Hospice and are deep into planning a totally new approach to our Elder Care Fair. Beginning at 8:30 am and ending at noon it has a conference format—3 different topics and speakers/50 minute sessions/interspersed with 20 minute segments to learn from the vendors about their services. Both Breakfast and lunch will be offered. With 13,000 people turning 65 **each day** this dramatically increasing population needs our collective services more than ever. There is no possible way each of us can be *over prepared* for helping our clients navigate these waters. Topics and location will be announced in the near future so please check your emails for additional information.

Remembering the old Acme advertising slogan—Tell a friend! Better yet, **Bring a friend or 2! on Thursday 11/19. See you at breakfast!**

All the best,

William S. Merriken, Jr., ChFC
2015-2016 Council President

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The AEP designation is a graduate level specialization designation which recognizes estate planning professionals who meet stringent requirements of experience, knowledge, education, professional reputation and character. It is awarded by the National Association of Estate Planners & Councils.

For more information contact Tim at EFPCSNJ@mail.com or 856-795-0551.

2015-2016 MEETING SCHEDULE

Educational Meetings are usually approved for 1.0 CFP & CPE credits.
Meeting registration and more information can be found at www.EFPCSNJ.org

Thursday, September 17, 2015

Topic: Business Succession Planning Panel and Case Study Discussion
Speakers: Don DiCarlo, JD, LLM, Glenn Henkel, JD LLM and Yasmeen Khlaeel, Esq.
Location: The Mansion on Main Street, Voorhees, NJ
Schedule: Breakfast 7:45 a.m.; Program 8:15–9:30 a.m.
Sponsors: Hempstead & Co and Merriken Financial

Thursday, November 19, 2015

Topic: Changed Your Domicile? Your Former State May Disagree
Speaker: Dave Kuchinos—Blank Rome
Location: Laurel Creek Country Club, 701 Centerton Rd., Mt. Laurel, NJ
Schedule: Breakfast 8:00 a.m.; Program 8:30-9:30a.m.
Sponsors: Fiduciary Advisors, Friedman, LLP
Do not miss this opportunity to sponsor an EFPCSNJ Event - Call 856-795-0551 Today!

Thursday, February 25, 2016

Topic: EFPCSNJ 3rd Annual Elder Care Legal Forum
Stay tuned for additional information on this year's Elder Care Legal Forum. It is an event that is not to be missed!

Thursday, March 17, 2016

Topic: Same Sex Partnerships
Speaker: Douglas Fendrick—Fendrick & Morgan, LLC
Location: The Mansion, Voorhees, NJ
Schedule: Breakfast 8:00 a.m.; Program 8:30-9:30a.m.
Sponsors: Sponsorship Opportunities still available.
Do not miss this opportunity to sponsor an EFPCSNJ Event - Call 856-795-0551 Today!

Thursday, May 19, 2016

Topic: TBD
Speaker: Thomas Varley—PNC Delaware Trust Company
Location: Laurel Creek Country Club, 701 Centerton Rd., Mt. Laurel, NJ
Schedule: Breakfast 8:00 a.m.; Program 8:30-9:30a.m.
Sponsors: Sponsorship Opportunities still available.
Do not miss this opportunity to sponsor an EFPCSNJ Event - Call 856-795-0551 Today!

June 2016

Installation of Officers and Member Awards Dinner
Location: TBD
Join EFPCSNJ for the annual Awards and Installation Dinner.

INTERESTED IN SPONSORING AN EVENT?

Do not miss this opportunity to sponsor an EFPCSNJ Event - Call 856-795-0551 Today!
If you are interested in sponsoring an EFPCSNJ meeting in the 2014–2015 Meeting Year,
please contact Abby Murray at 856-795-0551.

Estate and Financial Planning Council

of Southern New Jersey, Inc.

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Member-Get-a-Member Contest

EFPCSNJ is announcing a great opportunity to get involved in the organization and help all of the members and meeting attendees become more successful. As you know, one of the most important benefits of EFPCSNJ is networking with other professionals that work in the same industry as you do. By increasing membership we will increase the opportunity for networking and that will help everyone increase their professional circle. Increased membership and meeting attendance will help in the sharing of industry best practices as well as increase the potential for business referrals.

Please Help EFPCSNJ Grow!!! HERE IS HOW

EFPCSNJ will be running a contest now through April 30, 2016. Any current EFPCSNJ member that recruits a new member will receive complimentary attendance at a future educational event in the 2015-2016 program year. The EFPCSNJ member who recruits the most new members will receive 2 complimentary tickets to the Installation and Awards Dinner where they will receive an award.

The process is simple:

1. Discuss EFPCSNJ and the great benefits you receive from being a member with your professional colleagues that meet the membership criteria (Trust Officers, Chartered Life Underwriters, Attorneys, CPAs, CFPs, CFCs and other qualified professionals who are primarily involved in the financial planning process). Once they are ready to join they simply need to go to www.efpcsnj.org and select "Application Form" on the left hand menu.
 1. They will need to complete the form and make sure to put that they are recommended by you for membership at the bottom of the online form.
- Once the application is received it will be reviewed and the EFPCSNJ Office will get back to them regarding the status of their application.

Please help EFPCSNJ grow so we can continue to help all of our members prosper.

Some information about EFPCSNJ:

The Estate and Financial Planning Council of Southern New Jersey (EFPCSNJ) was established in 1975 and serves our members by providing educational and networking opportunities throughout the year. Our members are Trust Officers, Chartered Life Underwriters, Estate Attorneys, CPAs, CFPs, Chartered Financial Consultants and other qualified professionals who are involved in the estate and financial planning process. We have approximately 125 members that service clients in the NJ counties of Camden, Burlington, Atlantic, Cumberland, Ocean, Salem and Cape May. Being a part of this group provides you educational opportunities, networking events and the ability to get continuing education credits if you are a CFP, CPA or lawyer registered in NJ or PA.

EFPCSNJ holds 5 educational events per year and has an annual Installation and Awards Dinner. The educational events are held in September, November, January, March and May and the dinner is usually held in early June. For a complete listing of events please visit www.efpcsnj.org.

For more information on the Member-Get-a-Member Contest please call Abby Murray at 856-795-0551 or contact her by email at efpcsnjmbrsvcs@bowermanagementservices.com.



Estate and Financial Planning Council
of Southern New Jersey, Inc.
PO Box 460 • Collingswood, New Jersey 08108
P: 856-795-0551 • F: 856-210-1619

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2015-2016 DUES RENEWAL

****There was no dues increase this year. EFPC-SNJ appreciates your past support****

Description	Amount
Individual Member @ \$150 *Discount Special \$135 until September 30th.	
Corporate Members – first 4 members @ \$150 *Discount Special \$135 until September 30th.	
Corporate Members – 5th member and more @ \$100	
Total	
<p>*Save \$15 on dues paid on or before 9/30/15 × \$150 for dues paid after 10/1/15 Please make check payable to EFPCSNJ and mail to: PO Box 460, Collingswood, NJ 08108 You can renew online and pay by credit card by going to the EFPCSNJ website (www.efpcsnj.org) and click "Member Renewal" on the left hand menu bar. You will need to log into the website as a member to renew your membership. Please call 856-795-0551 for assistance.</p>	

BENEFITS OF MEMBERSHIP

- Access to National web site and all its resources
- Quality speakers at the meetings
- Great networking opportunities
- Continuing education credits at every meeting
- Access to great resources through the membership directory

CONTACT INFORMATION

Member: _____

Nickname: _____

Discipline**: _____

Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Website: _____

**Discipline:		
Attorney	Accounting	Financial Planning
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Other (please explain)		

SPECIALITY OR BRIEF DESCRIPTION _____

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EFPCSNJ NOVEMBER 19, 2015 BREAKFAST MEETING CHANGED YOUR DOMICILE? YOUR FORMER STATE MAY DISAGREE

Speaker: Dave Kuchinos—Blank Rome

Date: Thursday, November 19, 2015

Schedule: Breakfast 8:00 am, Program 8:30-9:30am

*****NEW***Location:** Laurel Creek Country Club, 701 Centerton Rd., Mt. Laurel NJ

Price: EFPCSNJ Members: \$25 Non-Members: \$35

This Meeting is generously sponsored by:



Fiduciary Advisors



FRIEDMAN LLP
ACCOUNTANTS AND ADVISORS

Sponsorship Opportunities still available.

Do not miss this opportunity to sponsor an EFPCSNJ Event - Call 856-795-0551 Today!

Thank you to our CLE Sponsor



We have applied for this meeting to qualify for the following CE credits:

1.0 CPE credit (for CPAs), 1.0 CFP credits. 1.0 NJ CLE

November 19, 2015 EFPCSNJ Meeting Registration Form

NAME: _____ Member ____ Guest ____

COMPANY: _____

PHONE: _____ EMAIL: _____

NAME: _____ Member ____ Guest ____

COMPANY: _____

PHONE: _____ EMAIL: _____

Member: \$25 Non-Member: \$35 Enclosed is my check for \$_____ payable to:

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ONLINE REGISTRATION OPTION: Register online at the EFPCSNJ website (www.efpcsnj.org)
and pay with a credit card. This option is fast, easy, secure and convenient

EFPCSNJ MEMBERS INVITED TO ATTEND THE SFSP-SJC DECEMBER 8, 2015 BREAKFAST MEETING ANNUAL TAX LAW UPDATE



SPEAKERS:

The Top Team of Attorney's from Kulzer & DiPadova

Tuesday, December 8, 2015

Laurel Creek Country Club

701 Centerton Road, Mt. Laurel, NJ 08054

7:45 AM—Breakfast

8:30-10:30 am Program

Our Annual Update on the changes in federal and state tax laws coupled with a look ahead to potential changes in the laws that affect all of our clients. This is the highest attended meeting of our chapter year. Mark it on your calendar NOW as you will NOT want to miss it.

This meeting is being Generously Sponsored by :

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Full Information online at:

www.sfsp.net/southjersey (Click on the Meeting Registration link on the left hand side)

Or by contacting Abby Murray

Email: sfsp-sjcmbrrvcs@bowermanagementservices.com

Or by phone: 856-470-4521

We have applied for this meeting to qualify for NJ Insurance and CFP credits.

CPE and PACE credits will also be offered.

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SILVER SPONSOR – \$300

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MEETING SPONSOR – \$400

- ~ Company name on all meeting notices.
- ~ Attendance for 2 at the event.
- ~ Display of materials promoting your firm.
- ~ Verbal recognition at the event.
- ~ Multiple sponsors for the event
- ~ Honorary membership in the Council for current membership year.

For more information contact Abby Murray at
efpcsnjmbbrsvcs@bowermanagementservices.com

Tim Bower, CAE

Executive Director

PO Box 460

Collingswood, NJ 08108

Phone: 856-795-0551

Fax: 856-210-1619

**Estate & Financial Planning Council
of Southern New Jersey****Membership Application**Apply online at www.EFPCSNJ.org

Name: _____

Title: _____

Company: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

I am actively engaged in estate and/or financial planning in _____
county for _____ years.

I hold a license or designation/certification and am a member in good standing in the following disciplines: _____ Attorney _____ CPA _____ CFP _____ ChFC
_____ CLU _____ CTFA or qualified professional employed in tax, trust or estate practice by a financial services firm. Other: I have a

certification/designation and my primary area of practice is:

Signature: _____ Date: _____

Recommended
by Member: _____
(please print)

Signature of Member: _____

Membership cost: \$150 per year. You can also submit your membership application online at www.efpcsnj.org. Corporate membership is available.

Tim Bower, CAE

Executive Director

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Call for Articles

Please consider submitting an article for inclusion in future newsletter issues. We are now seeking articles for the EFPCSNJ newsletters.

Articles should be between 1,200 and 2,000 words
which is usually three to six typed pages.

Submissions should be sent as a word document to Abby Murray at
efpcsnjmbrsvcs@bowermanagementservices.com.

This is a great way to get involved with EFPCSNJ and to share knowledge and information with the rest of the members.

To view recent newsletters please visit the EFPCSNJ website (www.efpcsnj.org) and go to Documents.